## Appendix C: Subjective Evaluation of Existing and Potential Revenue Sources

|          |   | Viability        |                                 |                               |                   | Resilience                            |  |                                  | Policy<br>Impacts            |                                      |
|----------|---|------------------|---------------------------------|-------------------------------|-------------------|---------------------------------------|--|----------------------------------|------------------------------|--------------------------------------|
|          | Options   | Geographic Scope | Revenue Generation<br>Potential | Implementa-tion<br>Complexity | Public Acceptance | Effect of Increase in<br>Fuel Economy | Increased Availability<br>of Alternative Modes | Extreme Fuel Price<br>Volatility | Alleviation of<br>Congestion | Greenhouse Gas<br>Emission Reduction |
|          | Existing Revenue Sources                          |                  |                                 |                               |                   |                                       |  |                                  |                              |                                      |
| 1.       | Motor Fuel Excise Tax                             | State            | +                               | +                             | +                 | _                                     |  | -                                | Ø                            | +                                    |
| 2.       | Motor Vehicle Sales Tax                           | State            | +                               | +                             | Ø                 | Ø                                     | -  |                                  | Ø                            | Ø                                    |
| 3.       | Motor Vehicle Registration Tax                    | State            | +                               | +                             | +                 | Ø                                     | I  | _                                | Ø                            | Ø                                    |
| 4.       | General Funds (for Transit)                       | State            | +                               | +                             | Ø                 | Ø                                     | I  |                                  | +                            | ÷                                    |
| 5.       | Local Option Sales Tax (for Transit)              | Local            | +                               | +                             | +                 | Ø                                     | Ø  |                                  | +                            | +                                    |
| 6.       | Property Taxes                                    | Local            | +                               | +                             | +                 | Ø                                     | Ø  | Ø                                | Ø                            | Ø                                    |
| 7.       | HOT Pricing                                       | Corridor         | Ø                               | _                             | +                 | Ø                                     | I  | Ø                                | +                            | Ø                                    |
| 8.       | Tax Increment Financing                           | Project          | _                               |                               | Ø                 | Ø                                     | Ø  | Ø                                | Ø                            | +                                    |
| 9.       | Wheelage Tax                                      | Local            | _                               | +                             | Ø                 | Ø                                     | I  |                                  | Ø                            | Ø                                    |
| 10.      | Transit Fare Box Revenue                          | Regional         | +                               | +                             | +                 | Ø                                     | +  | +                                | _                            |                                      |
| 11.      | Advertising Revenue                               | Local            | Ø                               | +                             | ÷                 | Ø                                     | +  | Ø                                | Ø                            | Ø                                    |
|          | Modifications to Existing Revenue<br>Sources      |                  |                                 |                               |                   |                                       |  |                                  |                              |                                      |
| 12.      | Indexed Motor Fuel Tax                            | State            | +                               | +                             | -                 |                                       | I  |                                  | Ø                            | +                                    |
| 13.      | Motor Fuel Sales Tax                              | State            | +                               | +                             | -                 | —                                     | I  | -                                | Ø                            | +                                    |
| 14.      | Motor Vehicle Registration tied to emission level | State            | ÷                               | +                             | Ø                 | Ø                                     | I  |                                  | Ø                            | ÷                                    |
|          | Potential Revenue Sources                         |                  |                                 |                               |                   |                                       |  |                                  |                              |                                      |
| 15.      | Mileage-Based Tax                                 |                  |                                 |                               |                   |                                       |  |                                  | -                            |                                      |
| 10.      | a. Flat rate                                      | State            | +                               |                               | Ø                 | Ø                                     | _  |                                  | Ø                            | Ø                                    |
|          | b. Tiered by emissions level                      | State            | +                               |                               | Ø                 |                                       |  |                                  | Ø                            | +                                    |
|          | c. Vary by time of day and location               | State            | ÷                               |                               |                   | Ø                                     | -  |                                  | <br>+                        | +                                    |
| 16.      | Tolling   | oluic            | -                               |                               |                   | ~                                     |  |                                  | -                            | -                                    |
|          | a. Existing Lanes                                 | Corridor         | +                               |                               | -                 | Ø                                     | _  |                                  | +                            | +                                    |
| <b>I</b> | b. New Lanes                                      | Corridor         | Ø                               | Ø                             | -                 | Ø                                     | _  |                                  | +                            | +                                    |
| <b>I</b> | c. Congestion Pricing                             | Corridor         | Ø                               | v<br>I                        | _                 | Ø                                     | _  | _                                | +                            | +                                    |
| 17.      | Cordon Pricing                                    | Local            | Ø                               |                               | -                 | Ø                                     | _  |                                  | +                            | +                                    |
| 18.      | Dynamic Parking Pricing                           | Local            | Ø                               | _                             | Ø                 | Ø                                     | _  | _                                | ÷                            | +                                    |
| 19.      | General Sales Tax                                 | State            | +                               | +                             | -                 | Ø                                     | Ø  | -                                | Ø                            | Ø                                    |
| 20.      | Value Capture                                     |                  | -                               |                               |                   | ~                                     | ~  |                                  | ~                            | ~                                    |
|          | a. Land Value Tax                                 | Project          | Ø                               | Ø                             | Ø                 | Ø                                     | +  | Ø                                | Ø                            | Ø                                    |
| l –      | b. Transportation Utility Fees                    | Project          | ø                               |                               |                   | Ø                                     | Ø  | Ø                                | Ø                            | Ø                                    |
| l –      | c. Negotiated Exactions                           | Project          | ø                               |                               | Ø                 | Ø                                     | ~<br>+   | Ø                                | Ø                            | Ø                                    |
| l -      | d. Developer Impact Fees                          | Project          | Ø                               | Ø                             | Ø                 | ø                                     | Ø  | Ø                                | Ø                            | Ø                                    |
| l I      | e. Joint Developments                             | Project          | ø                               |                               | ø                 | Ø                                     | Ø  | Ø                                | Ø                            | Ø                                    |
| l -      | f. Air Rights                                     | Project          | ø                               |                               | ø                 | Ø                                     | Ø  | Ø                                | Ø                            | Ø                                    |
| 21.      | Cap and Trade (skim 10% for Transit)              | State            | ?                               |                               | Ø                 |                                       | _  |                                  | +                            | ÷                                    |

**Key:** + = Positive/High  $\varnothing$  = Neutral — = Negative/Low